Rafi Rabo

Product manager. Looking for a founding PM or strategy role at a fast-growing company.

Tel Aviv · rafir001@gmail.com · linkedin.com/in/rafi-rabo · rafirabo.com

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EXPERIENCE

Founder — Batta, then Penny 2026

- **Batta**: agentic security reviews for CISOs; 5 enterprise design partners. The funding round didn't close.
- **Penny**: voice agents for small businesses; 5 design partners, 2 customers in production. We walked away before betting on one big client.

Microsoft 2019–2026

- **Copilot Studio**, Senior PM: established the agent evaluation framework; shipped connector data controls for thousands of agent builders.
- **Copilot for Sales**, Senior PM: led 0-to-1 (launched as Viva Sales); grew to thousands of customers, incl. Fortune 100.
- **Dynamics 365 Sales**, PM: led digital selling: conversational intelligence and sales accelerator; hundreds of global enterprises.
- **Azure Monitor**, Associate PM: led the Log Analytics query experience; 1M+ monthly active users.
- **Microsoft Surface**, Associate PM: led zero-force inking on Surface Pen.

Apple 2014–2019

- **Chip design**, VLSI Engineer: drove SSD and networking silicon across Macs, iPhones and Apple Watch; 11 chip designs, all on time or early.
- **Chip monitoring tool**, VLSI Engineer: built a new hardware-software tool to monitor Apple chips end to end.

EDUCATION

Tel Aviv University — B.Sc. Electrical & Electronics Engineering 2012–2016
Summa cum laude, Dean's list every year.

MILITARY

IDF special forces — combat soldier; led training for new soldiers 2006–2011

ALSO

Volunteering: surf mentor for youth at risk at Hagal Sheli (My Wave); Aharai, a pre-military preparatory group for teens. Surfing since childhood.